Intelsat and PCCW Global collaborate to deliver on-demand enterprise connectivity solutions

Intelsat's FlexEnterprise global service fabric and PCCW Global's Console Connect platform enable effortless service delivery for distributed enterprise connectivity

HKT (SEHK: 6823)- HONG KONG / McLean, USA, March 22, 2022 – Intelsat and PCCW Global have announced a new collaboration to extend the reach, resiliency, and quick delivery of on-demand enterprise connectivity offerings.

The integration of Intelsat's FlexEnterprise global connectivity fabric with PCCW Global's Console Connect Software Defined Interconnection® platform enables organizations to deliver enterprise connectivity to locations around the globe while leveraging an easy-to-use platform underpinned by one of the world's largest private MPLS networks.

The combined solution addresses two key obstacles to delivering reliable, agile services across all of an enterprise's locations: limited local telecom infrastructure that can challenge traditional network deployments in developing or hard-to-reach places, and lengthy lead times typically associated with creating high-performance networks and services. The collaboration brings together FlexEnterprise's reach and reduced network deployment speed and Console Connect's real-time quoting, ordering and provisioning of high-performance connectivity.

Mr. Frederick Chui, Chief Commercial Officer, PCCW Global, said, "The collaboration with Intelsat brings together the latest innovations in fixed network and satellite network technologies to deliver more flexible enterprise connectivity solutions. By integrating Intelsat's FlexEnterprise solution with the Console Connect digital platform, our global customers can access satellite connected locations wherever they need to and effortlessly turn up services across all sites."

FlexEnterprise leverages the world's largest and most advanced integrated satellite fleet and ground infrastructure to enable service providers to integrate the reach and reliability of Intelsat services without the need to manage wholesale satellite capacity. The connectivity-as-a-service solution offers packaged service that makes it quicker and more cost-effective to add resiliency to existing sites and extend the reach of enterprise networks to even the most remote areas.

The Console Connect digital platform puts users in control of one of the world's largest MPLS and Tier 1 IP networks, providing them with private, on-demand connections between over 750 data centres across more than 50 countries worldwide. Console Connect is home to a growing ecosystem of cloud, SaaS, IX, IoT, carrier and enterprise partners, which are directly interconnected by the platform's private high-performance network, delivering higher levels of network performance, speed, and security. Through the platform's MeetingPlace feature, users can also directly order and provision partner services, such as remote peering, colocation and business applications, as well as access native services from Console Connect.

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Mr. Brian Jakins, General Manager and Vice President of Networks, Intelsat, said, "Our Sales and Product teams work closely with the telecom ecosystem to make satellite services more relevant and easier to adopt for a broader set of customers. With the integration into the Console Connect platform, Intelsat is able to more easily meet customers anywhere on the PCCW Global network, while enterprises leverage the platform to extend applications and services to their most remote users and outposts."

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About Intelsat

As the foundational architects of satellite technology, Intelsat operates the world's most trusted satellite telecom network. We apply our unparalleled expertise and global scale to connect people, businesses, and communities, no matter how difficult the challenge. Intelsat is building the future of global communications with the world's first hybrid, multi-orbit, software-defined 5G network designed for simple, seamless, and secure coverage precisely when and where our customers most need it. Follow the leader in global connectivity and "Imagine Here," with us, at Intelsat.com.

About PCCW Global

PCCW Global is a leading international communications service provider, offering the latest mobility, voice and data solutions to multinational enterprises, telecommunications partners, cloud and application service providers. With a network footprint reaching over 3,000 cities in 160+ countries across 5 continents, our truly global coverage combined with local on-the-ground knowledge has helped us build best-in-class global connections linking Africa, the Americas, Asia Pacific, Europe and the Middle East. Our network supports a portfolio of integrated communications services including connectivity, applications, and tailored solutions integrated and orchestrated by the Console Connect on-demand digital Software Defined Interconnection ® platform, one of the first global platforms to fully automate switching and routing of all communications for seamless interconnection.

To learn more about PCCW Global, please visit www.pccwglobal.com.

About Console Connect

Console Connect is a platform for the Software Defined Interconnection® of applications and infrastructures. It allows users to self-provision private, high-performance connections among a global ecosystem of enterprises, networks, clouds, SaaS providers, IoT providers and applications providers.

Console Connect is the only digital platform that is underpinned by one of the world's largest private networks and a Tier 1 global IP network that is ranked in the top 10 for IPv4 and IPv6 peering, delivering higher levels of network performance, speed, and security to meet the digital needs of today's interconnected users and communities.

Accessible from 750+ data centers in 50+ countries worldwide, the platform is integrated with all major hyperscale cloud providers, including AWS, Google Cloud, IBM Cloud, Microsoft Azure, Alibaba Cloud and more. Through the Console Connect portal or via its API, users can access a broad range of native and third party solutions.

To learn more about Console Connect, please visit www.consoleconnect.com.

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